

### BEST. DECISION. EVER.

ABC Virginia (ABC-VA) is excited to welcome you to our chapter! Founded on the Merit Shop Philosophy, ABC-VA helps its members develop, educate and grow their teams, win work in a competitive environment and conduct that work safely, ethically and profitably while promoting inclusion & diversity.

## THE BASICS

Firm Name: \_\_\_\_\_ Year Established: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone #: \_\_\_\_\_ Website: \_\_\_\_\_

Region:  Northern Virginia  Central Virginia  Hampton Roads

Primary Contact Name: \_\_\_\_\_ Primary Contact Email: \_\_\_\_\_

**PRIMARY CONTACT IS LISTED IN DIRECTORY AND RECEIVES ALL COMMUNICATIONS**

## COMPANY PROFILE Please provide a brief firm profile, including your areas of expertise

## TYPE OF WORK SERVICES

Type of Contractor:  General Contractor  Specialty Contractor  Supplier  Industry Professional

DBE Status:  DBE  WMBE  SDBE  SWaM  Veteran-Owned  WBE  8(a)  V3

Other: \_\_\_\_\_ # Office Personnel: \_\_\_\_\_ # Field Personnel: \_\_\_\_\_

## SPONSOR Which member deserves recognition for encouraging you to join ABC-VA?

Name: \_\_\_\_\_ Firm Name: \_\_\_\_\_ Email: \_\_\_\_\_

## REASONS FOR JOINING ABC-VA

- |  |   |
|--|---|
| <input type="checkbox"/> Apprenticeship                            | <input type="checkbox"/> Legal Advice                     |
| <input type="checkbox"/> Continuing Education                      | <input type="checkbox"/> Marketing/Business Development   |
| <input type="checkbox"/> Discount Programs                         | <input type="checkbox"/> Merit Shop Philosophy            |
| <input type="checkbox"/> Events/Networking                         | <input type="checkbox"/> Safety-Related Training          |
| <input type="checkbox"/> Give Back to Industry                     | <input type="checkbox"/> Subcontractor Relations          |
| <input type="checkbox"/> Government Affairs/Local & State Politics | <input type="checkbox"/> Young Professionals (40 & Under) |
| <input type="checkbox"/> Leadership/Management                     | <input type="checkbox"/> Other: _____                     |

### POINTS OF CONTACT This ensures we're reaching the appropriate person with our communications

FIRST & LAST NAME	EMAIL
Secondary: _____	_____
Events: _____	_____
Education: _____	_____
Safety: _____	_____
Workforce Development/Careers: _____	_____
Young Professionals (40 & UNDER): _____	_____
Owner/Principal: _____	_____
Marketing/Business Dev.: _____	_____

FOR ADDITIONAL CONTACTS, INCLUDE WHEN SUBMITTING YOUR APPLICATION

### VIRGINIA BRANCH LOCATIONS

Address #2: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Address #3: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Email: \_\_\_\_\_ Phone: \_\_\_\_\_

### CSI DIVISION/NAICS CODES See last page for codes

Division #: \_\_\_\_\_ Code #: \_\_\_\_\_

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### ABC-VA 2025 DUES SCHEDULE

Please select the appropriate category and volume level (based off previous year's annual revenue).

#### GENERAL CONTRACTORS & SPECIALTY CONTRACTORS

- |  |         |                                       |         |
|--|---------|---------------------------------------|---------|
| <input type="checkbox"/> Over \$250M     | \$9,900 | <input type="checkbox"/> \$6M - \$10M | \$4,300 |
| <input type="checkbox"/> \$100M - \$250M | \$8,400 | <input type="checkbox"/> \$3M - \$6M  | \$3,670 |
| <input type="checkbox"/> \$50M - \$100M  | \$7,800 | <input type="checkbox"/> \$1M - \$3M  | \$2,650 |
| <input type="checkbox"/> \$20M - \$50M   | \$6,220 | <input type="checkbox"/> Under \$1M   | \$1,850 |
| <input type="checkbox"/> \$10M - \$20M   | \$5,200 |                                       |         |

#### NON-CONTRACTOR MEMBERSHIP

- |  |         |                                   |         |
|--|---------|-----------------------------------|---------|
| <input type="checkbox"/> Industry Professional | \$1,800 | <input type="checkbox"/> Supplier | \$1,800 |
|--|---------|-----------------------------------|---------|
- (CPA, INSURANCE/BONDING, ATTORNEY, STAFFING, ETC.)

## OTHER ABC MEMBERSHIPS

If you are a member of other ABC chapters, which one(s)? \_\_\_\_\_

## PAYMENT

Check Enclosed

Credit Card (Amex, Discover, MasterCard, Visa)

Credit Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ / \_\_\_\_\_ Verification Code (CVC): \_\_\_\_\_

Name on Card: \_\_\_\_\_ Billing Zip: \_\_\_\_\_

## SIGNATURE

I hereby submit this application for membership to the Virginia Chapter of Associated Builders and Contractors, Inc. I understand that as a service to its members, ABC-VA will provide contact data to fellow members across the country through our Contractor Referral Service. ABC-VA will also use U.S. Mail and email to contact its members.

Print Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## SUBMIT

Please submit your application via email or regular mail (please mail applications to our Dulles office). Upon receiving your application, the Membership Director will reach out to schedule an in-person or virtual onboarding meeting to discuss all the benefits that come with your ABC-VA membership.

### Email

Maureen Nanna, [maureen@abcva.org](mailto:maureen@abcva.org)

### Regular Mail

42680 Trade West Drive, Dulles, VA 20166

### ABC VIRGINIA MEMBERSHIP DIRECTORS

Northern VA (HQ) / 42680 Trade West Dr, Dulles, VA 20166 / 703-968-6205 / **Katie Gregg, [katieg@abcva.org](mailto:katieg@abcva.org)**

Central VA / 1600 E Parham Road, Richmond, VA 23228 / 804-346-4222 / **Rob Camlin, [rob@abcva.org](mailto:rob@abcva.org)**

Hampton Roads / 530 Independence Pkwy, Suite 500, Chesapeake, VA 23320 / 757-855-8220 / **Rob Camlin, [rob@abcva.org](mailto:rob@abcva.org)**

### DON'T MISS ANY UPDATES!

### CSI DIVISION/NAICS CODES

CSI	CSI CODE SPECIALTY DIVISION
00 00 00	Procurement and Contracting Requirements
01 00 00	General Requirements
02 00 00	Existing Conditions
03 00 00	Concrete
03 40 00	Precast Concrete
04 00 00	Masonry
05 00 00	Metals
06 00 00	Wood, Plastics, and Composites
07 00 00	Thermal and Moisture Protection
08 00 00	Openings
09 00 00	Finishes
10 00 00	Specialties
11 00 00	Equipment
12 00 00	Furnishings
13 00 00	Special Construction
14 00 00	Conveying Equipment
21 00 00	Fire Suppression
22 00 00	Plumbing
23 00 00	Heating, Ventilating, and Air Conditioning (HVAC)
25 00 00	Integrated Automation
26 00 00	Electrical
27 00 00	Communications
28 00 00	Electronic Safety and Security
31 00 00	Earthwork
32 00 00	Exterior Improvements
33 00 00	Utilities
34 00 00	Transportation
35 00 00	Waterway and Marine Construction
40 00 00	Process Integration
41 00 00	Material Processing and Handling Equipment
42 00 00	Process Heating, Cooling, and Drying Equipment
43 00 00	Process Gas and Liquid Handling, Purification, and Storage Equipment
44 00 00	Pollution and Waste Control Equipment
45 00 00	Industry-Specific Manufacturing Equipment
46 00 00	Water and Wastewater Equipment
48 00 00	Electrical Power Generation

NAICS	NAICS TITLE
220000	Utilities
230000	Construction
236210	Industrial Building Construction
236220	Commercial and Institutional Building Construction
237110	Water and Sewer Line and Related Structures Construction
237310	Highway, Street, and Bridge Construction
238120	Structural Steel and Precast Concrete Contractors
238130	Framing Contractors
238150	Glass and Glazing Contractors
238160	Roofing Contractors
238310	Drywall and Insulation Contractors
238320	Painting and Wall Covering Contractors
238330	Flooring Contractors
238340	Tile and Terrazzo Contractors
238350	Finish Carpentry Contractors
238910	Site Preparation Contractors
310000	Manufacturing
315990	Apparel Accessories and Other Apparel Manufacturing
323111	Commercial Printing
423110	Automobile and Other Motor Vehicle Merchant Wholesalers
423210	Furniture Merchant Wholesalers
423420	Office Equipment Merchant Wholesalers
423430	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
441110	New Car Dealers
442110	Furniture Stores
520000	Finance and Insurance
522110	Commercial Banking
524210	Insurance Agencies and Brokerages
531210	Offices of Real Estate Agents and Brokers
541110	Offices of Lawyers
541211	Offices of Certified Public Accountants
541310	Architectural Services
541320	Landscape Architectural Services
541330	Engineering Services
562211	Hazardous Waste Treatment and Disposal

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